

Target Market Determination (TMD) My Freedom Account

Product	My Freedom Account			
Issuer	Goulburn Murray Credit Union Co-operative Ltd ABN 87 087 651 509 AFSL 241364			
Date of TMD	05/10/2021			
Target Market	Description of target market			
	The My Freedom Account is specifically designed for all customers who are above 55 years of age and not working full time.			
	This account is designed for the class of customers who are looking to have a flexible transaction account that is fee free, easy, and convenient to use.			
	Description of product, including key attributes			
	Everyday transaction account that is fee free. My Freedom is a very flexible, account that has funds at call and offers extensive access options.			
	The following access methods are available:			
	Online using Internet Banking or on a smart device using the GMCU App.			
	Telephone Banking.			
	Visa Debit Card.			
	ATM access.			
	Member chequing.			
	Branch access.			
	Interest is calculated on the minimum monthly balance and paid annually on the last day of March.			
	Description of likely objectives, financial situation and needs of consumers in the target market			
	These products are designed for consumers who are:			
	• <u>Likely objectives:</u> Over 55 years of age and no longer working full time, seeking fully featured transaction account options; seeking the ability to have access to their funds; seeking flexibility in the way funds can be accessed; seeking security of funds and a fee free account.			
	<u>Likely financial situation</u> : wide range of income and savings levels; not working or part time employment statuses; wide range of spending habits.			
	<u>Likely needs</u> ability to access funds as required and with flexible options, interest bearing and fee free account, security of funds (low risk product).			
	Explanation of why the product is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market			
	This product is easy to use, flexible and not complex; the low fees and low risk associated with the products; the product's applicability to a wide range of potential financial situations and life stages.			
Distribution Conditions	Distribution conditions			
	This product may be distributed in branch by appropriate authorised bankers.			
	Why the distribution conditions and restrictions will make it more likely that the consumers who acquire the product are in the target market			
	Bankers will consider personal circumstances in recommending appropriate products.			



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Review Triggers	The review triggers that would reasonably suggest that the TMD is no longer approprinclude:				
	A significant dealing of the product to consumers outside the target market occurs.				
	A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate.				
	A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.				
	High number of customers switching from this account.				
Distribution Reporting Requirements	The following information must be provided to gmcu by distributors who engage in retail product distribution conduct in relation to this product:				
Requirements	Type of information	Description	Reporting period		
	Complaints	Number of complaints	Monthly to gmcu		
	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g., why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware		
Review Periods	First review date: within twelve months.				
	Periodic reviews: at least every three years after the initial and each subsequent review.				